

COMMISSION DE DÉVELOPPEMENT ÉCONOMIQUE DES PREMIÈRES NATIONS DU QUÉBEC ET DU LABRADOR

FIRST NATIONS OF QUEBEC AND LABRADOR ECONOMIC Development commission Posting date: April 15, 2024 Deadline to apply: May 3, 2024

# ENTREPRENEURSHIP OFFICER Job category: regular full-time position

Joining the First Nations of Quebec and Labrador Economic Development Commission (FNQLEDC) means working with a dynamic team in a stimulating work environment!

# By working at the FNQLEDC, you can enjoy various benefits:

- A competitive salary;
- Friday afternoons off;
- A schedule alternating between telework and work at our Wendake office;
- A work environment that facilitates workfamily balance;
- A monthly cell phone plan allowance;
- Very good social benefits;
- Two weeks of paid vacation from the first year and two more weeks during the holiday season;
- And more!

Salary: Gross annual starting salary is between \$53 119 and \$60 705 based on experience

Workplace: 265, Place Chef Michel Laveau, bureau 200, Wendake (Quebec)

## Job description

The FNQLEDC is an organization whose mission is to advise, help and support First Nations communities and individuals in carrying out their economic development projects.

In collaboration with the Economic Development Advisors and under the supervision of the Team leader for economic development accompaniment and consulting services, the Entrepreneurship Officer is responsible for supporting the engagement of First Nations individuals and assisting them in the design and implementation of projects that will contribute positively to the economic development of communities and individuals.

In addition, the Officer provides first-level support to Community Economic Development Organizations and Officers (CEDOs) as well as Indigenous entrepreneurs in order to raise awareness and develop skills relating to entrepreneurship, through a range of tools, training, and advisory services.

## Main duties

- Support First Nations entrepreneurs in writing their business plans, studying the feasibility of their projects, and preparing financial forecasts of their income and costs.
- Assist First Nations entrepreneurs in the preparation of market studies.
- Support the clientele in the administrative procedures relating to the creation of a business (NEQ, taxes, etc.).
- Assemble the documents needed to submit a funding application.
- Facilitate various workshops on starting a business and writing a business plan.

- Plan, organize, coordinate and/or support the implementation of activities and the deployment of programs among the clientele.
- Stay informed about available economic development programs and resources for Indigenous entrepreneurs and organizations in order to be able to refer clients to the services that are best suited to their first-level needs.
- Act as a first-level resource person for the communities in terms of supporting economic development.
- Ensure the drafting of reports to follow up on activities.

#### Prerequisites

- A bachelor's degree or equivalent training in business administration or any other related field (a college-level diploma combined with experience may also be considered)
- Any combination of training and experience will be analyzed and may be accepted
- Good knowledge of the business world
- Knowledge and experience relating to First Nations circles are considered an asset
- Very good command of spoken and written English and French
- Good knowledge of Word, Excel and Microsoft 365
- Availability to travel regularly and a valid driver's license
- All applicants must accept and consent to the reference check

#### Desired skills and attitudes

- Ability to work as part of a team
- Good writing, popularization and analytical skills
- Interpersonal skills
- Client focus
- Adaptability
- Tact and diplomacy

Interested persons must send their curriculum vitae and a cover letter indicating their interest in the position (mandatory) before 4 p.m. on May 3, 2024, to the attention of:

Mr. Frédérick Martel, Team Leader-Services to Entrepreneurs First Nations of Quebec and Labrador Economic Development Commission 265, place Michel Laveau, bureau 200, Wendake (Quebec) GOA 4V0 Fax: (418) 843-6672; Email: <u>rh@cdepnql.org</u>

Only shortlisted candidates will be contacted.

In the event of equal or equivalent applications, the FNQLEDC prioritizes First Nations applications.