

BUSINESS SERVICES TEAM

STAFF UPDATE

Tammy Delaronde - Director of Business Services

Daryl Leclaire - Senior Business Services Officer

Daryl began at Tewaohnni'saktha in 2001 and has worked as Business Services Officer (BSO) and Heads Up Summer Program Coordinator and has since been promoted to Senior Business Services Officer. In his new role as Senior Business Services Officer, he oversees the other BSO(s) while also providing services in all the key areas of the Business Services team, including assisting entrepreneurs access financing, grant programs, and provide counseling on general business advice as needed. During the summer, he coordinates the Heads Up Summer program, a 12 week program designed to give youth what is often their first on the job experience. Youth also learn relevant lessons on preparing for the workforce; the summer camp gives the opportunity for youth participants to run their own business and put their lesson plans into operation

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Coreen Delormier - Business Retention & Expansion Officer

In November 2013, Coreen Delormier started working at Tewaohnni'saktha in a new position with Employment and Training as the Client Support Clerk. That position quickly evolved into the newly created position of Workforce Development Coordinator. In that role, Coreen enjoyed creating relationships with clients, local businesses, and non-local businesses with the intent of finding quality employment for our community. She was then promoted to the position of Business Retention and Expansion Officer to engage, build and retain strong relationships with the local business community. She networks with businesses in Kahnawà:ke to determine their needs and linking them with services within Tewaohnni'saktha. She gathers pertinent information from businesses in an effort to assist them by offering programs and services to meet their needs. Focusing on their expansion (new jobs created in the business) and sustainability and support for business longevity.

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Marissa Leblanc - Business Services Officer

Marissa has been employed with Tewaohnni'saktha for over 9 years. She has vast knowledge and experience as an Executive Assistant, Office and Facilities Manager, and as an entrepreneur herself. Previous to her employment at Tewaohnni'saktha she was a Police Officer, a French & Gym Teacher, and in the Marine Corps as a close combat instructor. She is in the final stages of completing her bachelor's degree in Business Administration at Yorkville University and looks forward to assisting the Business Community using all of her life and work experiences to help build a prosperous Kahnawake.

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Kanenhontie Picard - Loans Officer

Kanenhontie has spent the past 5 years at Tewaohnni'saktha as the Full-Time Receptionist, she is now working as the TBS Loans Officer, bringing her work experience and aptitude for numbers to the position. Before her time with Tewaohnni'saktha Kanenhontie has also worked as an Executive Assistant to the Director General of the First Nations Human Resources Development Commission of Quebec (FNHRDCQ) and receptionist/assistant at Quebec Native Women Association (FAQNW) in addition she worked on an interim basis as an Employment Counselor.

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Ron Murray - Project Development Officer

Ron has worked as a Project Development Officer for Aboriginal Business Canada (of Industry Canada), Indigenous and Northern Affairs Canada, and now Tewaohnni'saktha. He has been assisting entrepreneurs with grants and advice for over 20 years. In 2013, a similar grant program was created at Tewaohnni'saktha: the Tewaohnni'saktha Business Contribution Fund (TBCF). Ron meets with entrepreneurs and assists them with their business start-up or expansion projects, from the business planning, to the implementation, as well as the success monitoring phases.

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